



## PAMES FALL CONFERENCE

Monday September 21st– Wednesday September 23rd 2026  
Seattle Embassy Suites  
Downtown Pioneer Square  
Seattle, WA

### Conference Agenda | Monday September 21st

12:00 PM	Registration	
1:00-2:00 PM	<b>Be Who They Need</b> Mike "Ike" Isaacson, VGM Group	Executive Session
2:15-3:15 PM	<b>Be Proactive: Protect Your Business &amp; Increase It's Value</b> Wayne vanHalem, vanHalem Group	Executive Session
3:30-4:30 PM	<b>"Why I Chose Home Care - And Why It Chose Me"</b> Tom Ryan, American Association for Home Care (AAHC)	Executive Session
2:00-5:00 PM	Vendor Set Up	
6:00-6:15 PM	Meet in Lobby for Bus	
7:00-10:00 PM	Vendor Social Harbor Cruise	(All Attendee Session)
10:00 PM	Bus back to hotel	

### Conference Agenda | Tuesday September 22nd

7:30-8:00 AM	<b>Registration</b>	
8:00-8:30 AM	<b>Welcome</b> Bryce Schaffner, PAMES President	(All Attendee Session)
8:30-9:30 AM	<b>State of PAMES</b> AK/OR/WA Directors Moderated by Laura Williard	(All Attendee Session)
8:30-9:30 AM	<b>CRT Jeopardy: "I'll Take DENIED AGAIN for \$1,000!" - Unpacking Daily Doubles in Complex Rehab Part 1</b> Dan Fedor, US Rehab	CRT Session
9:45-10:45 AM	<b>Legislative Update</b> Jay Witter, AAHC/Ike Isaacson, VGM Group	Regulatory/Reimb. Session
9:45-10:45 AM	<b>CRT Jeopardy: "I'll Take DENIED AGAIN for \$1,000!" - Unpacking Daily Doubles in Complex Rehab Part 2</b> Dan Fedor, US Rehab	CRT Session
11:00-12:00 PM	<b>Vendor Showcase</b>	All Attendee Session
11:00- 12:00 PM	<b>Tilting the Odds: Manual Tilt to Improve Rehabilitation Outcomes</b> Ki Mobility	CRT Session
12:00-1:15 PM	<b>Lunch with Vendors</b>	(All Attendee Session)

1:15-2:15 PM	<b>Revenue Under Pressure: Protecting Margin in a More Complex Environment</b> Ronda, Buhrmester, Prochant	Regulatory/Reimb. Session
1:15-2:15 PM	<b>Prescriptive Planning - Turning Chaos Into (an) Order</b> Ki Mobility	CRT Session
2:30-3:30 PM	<b>Accreditation Changes: DMEPOS Impact for 2026 and Beyond</b> Craig Douglas, HQAA	Regulatory/Reimb. Session
2:30-3:30	<b>Safe Sleep, Secure Funding: Enclosed Bed Equation</b> Alexis Ward/Taylor Asher, Cubby Beds	CRT Session
3:45-4:45 PM	<b>Operational and Leadership Strategies for Today's HME Provider</b> Miriam Lieber, Lieber Consulting (Sponsored by ACU-Serve)	Regulatory/Reimb. Session
4:45-5:45 PM	<b>Pre-Game Social</b>	All Attendee Session
6:00-10:00 PM	<b>Game Seattle Mariners vs Houston Astros</b>	All Attendee Session

## Conference Agenda I Wednesday, September 23rd

8:00-8:30 AM	<b>Registration</b>	
8:30-9:30 AM	<b>Change Management</b> Kyle Neese, ACU-Serve	Regulatory/Reimb. Session
9:45-10:45 AM	<b>Effective Payer Contract Strategy: Key Steps and Best Practices</b> Laura Williard, AA Homecare/Miriam Lieber, Lieber Consulting (Sponsored by ACU-Serve)	Regulatory/Reimb. Session
11:00-12:00 PM	<b>Vendor Showcase</b>	(All Attendee Session)
12:15-1:30 PM	<b>Awards Luncheon</b>	(All Attendee Session)
1:30 PM	<b>Closing</b> Bryce Schaffner, PAMES President	(All Attendee Session)

**“Agenda May Be Subject to Change”**

“Please note that the ideas, opinions, and shared content presented during this conference are those of the individual speakers and do not necessarily represent the views, endorsements, or official positions of PAMES.”